

# Chargeurs Fashion Technologies

## Number 2 worldwide in interlinings



« 2017 has truly been a year of transition that led us from restoring our industrial and operational competitiveness to building the long term, in a commitment to sustainably positioning us as a market leader, precursor and *Game Changer*. »

**Bernard Vossart** — Managing Director  
of Chargeurs Fashion Technologies

An expert in the production of interlinings, the all-important technical fabric that enables garments to keep their shape and stay sharp, Chargeurs Fashion Technologies works with the world's leading clothing brands.

Interlinings are generally hot-fused between the outer fabric and the lining.

The business brings together chemical and textile engineers to design and apply coating technology, which is essential to interlinings and demands extensive expertise.

Interlinings are a high value-added product, combining in-depth knowledge of the leading brands, the ability to allocate production across a global manufacturing base, supply chain capabilities and bespoke service solutions.

It is a niche business that requires the right blend of speed, technical content, differentiation and expertise.

# €131.2m

in revenue in 2017,  
up 1.3% like-for-like

# €8.1m

in recurring operating  
profit in 2017, up 1.3%



## State of the art technologies and expertise

### 1 - Warping

The yarn is wound onto the warping beams.

### 2 - Knitting

The beams are installed on the weft looms and the fabric bases are knitted.

### 3 - Finishing and Dyeing

The fabric bases are stabilized using a chemical or thermal process, retaining the degree of elasticity needed for application on even the most difficult fabrics. The dyeing unit enables the interlining to be produced in the latest fashion colors. More than 60% of our products are dyed.

### 4 - Coating

Small drops of thermo-adhesive resin are applied to the fabric using a perforated cylinder.

### 5 - Continuous quality control

Product quality is tested at various stages in the process.

### 6 - Systematic inspection

In addition, each meter of fabric is visually inspected as it leaves the production line.

### 7 - Global supply chain operations and Performance



# Chargeurs Fashion Technologies

More than

# 90%

of sales generated in international markets



## 8

### PRODUCTION UNITS ON 4 CONTINENTS

France/United States/China/Bangladesh/Sri Lanka/Argentina/Brazil/Ethiopia

## 18

### MARKETING SUBSIDIARIES

France/Italy/Germany/United Kingdom/Portugal/Romania/Tunisia/United States/China/Hong Kong/South Korea/Singapore/Sri Lanka/Bangladesh/South Africa/Chile/Brazil/Argentina

## 8

### SALES OFFICES

Czech Republic/Spain/Belgium/Turkey/Vietnam/India/Indonesia/Canada

## MARKET FOCUS



### OPERATION SPECIFICATION

One way that leading fashion and apparel brands select and approve their suppliers is through specification, in which a given product is "specified" for use in their garments, thereby guaranteeing that their stakeholders around the world will source that product from the specified supplier. Without specification, it is impossible to work with these brands' contract apparel manufacturers, which are generally based in Asia. The new Chargeurs Fashion Technologies showroom, opened in 2017 in "specification central" on New York's Seventh Avenue, in the heart of the garment district, offers an opportunity to market the business unit's technological innovations, high-quality service and invaluable garment making expertise to strategic apparel makers.



# 80%

OF PRODUCTS CERTIFIED OEKO-TEX® CLASS 1

# 9

SHOWROOMS (INCLUDING PARIS, NEW YORK AND MILAN)

# -10%

IN TOTAL VOC EMISSIONS IN 2017



a CHARGEURS company

<http://www.chargeurs-fashion-technologies.com/>

