

Chargeurs Luxury Materials

The world leader in premium combed wool



« With Organica, its first consumer label, Chargeurs Luxury Materials has crossed a significant, decisive milestone by acting as a *Game Changer* in the wool market. »

Federico Paullier — Managing Director
of Chargeurs Luxury Materials

Chargeurs Luxury Materials supplies the world's finest wool fibers. The global leader in premium wool trading, the division is stepping up its strategic focus on outstanding, high value-added products.

The business leverages its expertise in determining fiber quality, traceability and stability to select the finest greasy wool tops from producers worldwide for processing in its partner combing mills.

Chargeurs Luxury Materials' research and inspection laboratories are focused on delivering increasingly fine, softer wool grades.

They are supported by the division's model of a sustainable cycle of production and distribution that is unlike any other in the world.

€95m

in revenue in 2017



€2.6m

in recurring operating
profit in 2017



« From the sheep to the shop »

Local and global expertise with a strict policy of transparent communications with suppliers and customers.

With traceability so central to Chargeurs Luxury Materials' business model, all of the division's partner combing mills are committed to earning Responsible Wool Standard (RWS) certification. This certifies that sheep are treated with respect to their Five Freedoms and in compliance with best practices in land management and protection.

We supply organic wool complying with Global Organic Textile Standards (GOTS), which is recognized as the world's leading processing standard for textiles made from organic fibers. It defines environmental and social criteria for the entire textile supply chain.

In partnership with New Zealand Merino, we offer ZO-certified wool, an exceptionally high quality, traceable fiber.



1.

Certified farms



4.

Weaving/Knitting



2.

Supply and Combing



5.

Garment maker



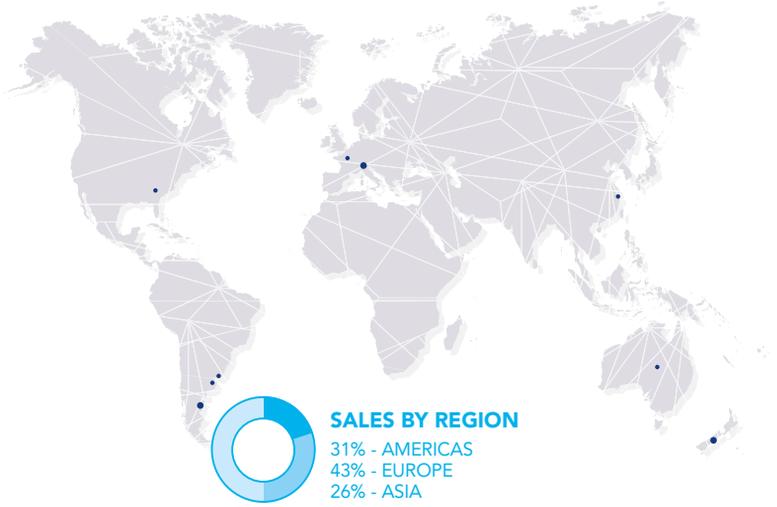
3.

Spinning



6.

Shop



100%
 of sales generated in international markets

4
PARTNER COMBING MILLS
 United States/Uruguay/
 Argentina/China

7
MARKETING AND MANAGEMENT SUBSIDIARIES
 Uruguay/Italy/France/
 United States/New Zealand/
 Argentina/China

6
WOOL SOURCE COUNTRIES
 United States/New Zealand/
 Uruguay/Argentina/ Australia/
 South Africa

FOCUS ON INNOVATION



The blockchain advantage

The total commitment to wool traceability, a core component of the Organica protocol, has been technologically enabled by the deployment of a blockchain application. The new technology, supported by across-the-board process digitization, makes it possible to certify each wool lot's origin and progress through the value chain, from producer to end-customer. Highly effective in preventing fakes and counterfeiting, blockchain technology is perfectly aligned with Chargeurs Luxury Materials' Organica-audited and certified wool traceability process.

Q

3rd
 THIRD SUPERWASH LINE INSTALLED

1
 SHOWROOM IN NEW YORK

1
 BIOGAS TO RENEWABLE ENERGY CONVERSION UNIT